S D D N CENTRAL PENNSYLVANIA GOLF COURSE SUPERINTENDENTS ASSOCIATION

Founded April 11, 1939

HARRISBURG

Course: **OUTDOOR COUNTRY CLUB**

CARLISLE

Host: **Bob Beyer** **READING**

Date: November 6, 1990

Lunch: Anytime Type: 19th Hole Cost: Cash

Cocktails: 5:30 p.m. Dress is Coat and Tie

Dinner: **6:30 p.m.** Type: **Served** Cost: **\$20.00** Dress is Coat and Tie Shower Facilities Available

Golf/Tee Off Times: 12:00-2:00

Cost of Carts: \$10.00

Reservations: Call 717-674-1188 Deadline: November 2, 1990

This meeting will be our annual Elections Meeting. Please plan on attending.

YORK

HOST SUPERINTENDENT PROFILE

Bob Beyer, CGCS has been married to Norma for 17 years, and has 3 children; Brian 13, Laura 9, and David 6. Bob has a B.S. in Agronomy from the University of Maryland — 1975, and an M.B.A. from York College — 1986. Bob has been a superintendent at Outdoor Country Club for 12 years and is the current President of the CPGCSA.

COURSE PROFILE

Outdoor Country Club originated as a social club until 1929. It later became a 9 hole course where York College presently is located. The country club moved to its present location in 1958. The course was designed by Ed Ault. Outdoor Country Club is a Championship Course, 18 hole, par 71, 6,238 yards.

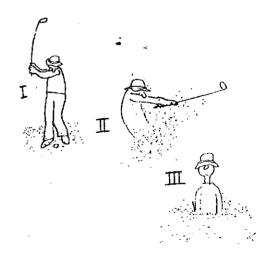


EDITORIAL

The CPGCSA will co-sponsor a seminar entitled "Basic Principles of Turfgrass Management" December 13 and 14. Our co-hosts, GCSAA, have provided this opportunity to learn, refresh our memories, and/or gain valuable pesticide applicators recertification points. GCSAA also alot 1.4 CEU credits toward recertification of CGCS status.

There are times when we may feel uninvolved with GCSAA, particularly those of us who haven't had the opportunity to attend the "National" conference and trade show. This is a perfect chance to become better aquainted with GCSAA and continue your education simultaneously. CPGCSA or GCSAA are as important as each of us make them. The services they provide can't be judged or measured until we actually avail ourselves to their merit and value.

Nothing in life is free. Talk is cheap and taxes are perpetual, beyond these truths we must evaluate many priorities. I believe that the enhancement of our profession is tied to our professional organizations. Therefore our participation is vital to their growth and effectiveness. The aforementioned seminar provides a simple way to participate and gain valuable knowledge. Hope to see each of you there.



THANK YOU

Many thanks to Don Tallman of Green Valley Golf Course for hosting our joint meeting with Philadelphia. Many thanks Don. Great job!

OFFICE

717-646-1533

HOME

717-646-0978

or

1-800-338-1466

PAR-MAR CARS. INC.

Used Golf Cars & Turf Equipment & Parts Turf Supplies

Alaska Coal Stoker Stoves

Parker R. Bierv

P.O. Box 74

Mark B. Biery

Mt. Pocono, PA 18344

SPECIALIZED IRRIGATION EQUIPMENT



TERRY PURCELL Certified Irrigation Designer

520 Basin Road P.O. Box 752 Hammonton, N.J. 08037

609-561-1777 1-800-524-0895 Fax 609-561-0405



Sterilized Top Dressing

1-800-899-SOIL (7845)

Egypt Farms top dressing is formulated especially for your area to specifications recommended by leading universities and testing laboratories.

- Computerized blending of soil mixtures.
- · Custom on-site soil blending and testing with a portable computerized blender.
- Bunker Sands
- AQUA-AID[®]

Canadian Sphagnum Peat

PHILADELPHIA TURF CO.

4049 Landisville Road, Box 865 Doylestown, PA 18901-0865

(215) 345-7200

Turf Equipment, Irrigation, Irrigation Design



Don Hollinger Sales Representative 717-653-8215

PRO-LAWN PRODUCTS INC.

P.O. Box 4908 Syracuse, NY 13221

P.O. Box 217 Mt. Joy, PA 17552



Greg Bingeman Technical Representative

ProTurf Division The O.M. Scott & Sons Company 109 Snyder Street (P.O. Box 363) Shamokin Dam, PA 17876 Telephone: 717/743-7692



Sam Quattrocchi

Area Representative Specialty Products Sales

Elanco Products Company A Division of Eli Lilly and Company

6 Samantha Court, RD 3 Harrisburg, Pennsylvania 17112 (717) 469-7741

WARREN (Mel) MELLINGER

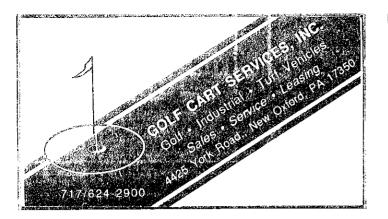
National Accounts Manager Mineral Products Division THE J.E. BAKER COMPANY P.O. Box 1159 York, PA 17405

> BUS, 717 848-1501 RES. 717 273-7267 FAX 854-9555

Ron Olson Pocono Turf Supply Co., Inc.

> P.O. Box 372 Horsham, PA 19044

> > (215) 672-9274



Blue Ridge Foot Farms

R.D. 1, Box 292A • White Flavon, PA 18661

(717) 443-9596

Topdressing, Sand, Fotting Soil GENE EVANS



THE "GREEN INDUSTRY" SUPPLIER

MEETING THE NEEDS OF GOLF COURSES ARBORISTS, LAWN CARE APPLICATORS, ETC

- Turf and Ornamental Pesticides
- Fertilizers
- Seed & Mulch

JAMES M. BREUNINGER, Ph.D. Sales Representative Office - Residence (215) 380-0722 237 East King Street Malvern, Pennsylvania (215) 644-3300 - 3301



JERSEY . TURF . SPECIALISTS

Deep Tine Aerofying Services
 The Solution to Compacted Soils

37A Elmtown Boulevard Hammonton, N.J. 08637 Jack Montecalvo (609) 567-9001

CIBA-GEIGY

Turf & Ornamental Department Agricultural Division PO Box 18300 Greensboro, NC 27419-8300 919 547 1160 Fax: 919 547 1164

Mark Jirak Sales Specialist 1502 Cardiff Terrace West Chester, PA 19380 215 363 6181

Mid-Altantic Equipment Corporation

P.O. Box 158 Rt. 29 Collegeville, PA 19426

(215) 489-1400

Turf equipment, supplies and chemicals, Yamaha Golf Cars

MNOPAM.

NOR-AM Chemical Company

1133 Somerset Street Somerset, Now Jersey 08873 Flome (201) 846-8173 Office (816) 891-7580

A Scheding Berlin Company

Shaum M. Barry Sales Representative Specialty Chemicals Group

Lawn & Golf Supply Co. Inc.

647 Nutt Rd. P.O. Box 447 Phoenixville, PA 19460 **1-800-362-5650**

Turf Equipment, Chemicals & Fertilizers



EGYPT FARMS, INC. White Marsh, MD 21162

Top Dressing, Bunker Sand, Computerized Blended Soil Mixes

JEFF LACOUR (301) 335-3700

PETE'S TURF TIPS

- Watch out for Leaf Spot on Perennial Ryegrass. It looks like Brown Patch. Check it closely. It is called Brown Blight.
- Late fall nitrogren and potash fertilization is very beneficial to rooting and food storage. Leaf growth is greatly reduced so the nutrients are used by the roots which are still actively growing.
- **NOTE:** Do not apply fertilizer to frozen ground. The chances for runoff is much greater.
- PSU Golf Turf Conference is November 12-14!
- Caddy fungicide will not be labeled for any golf course uses. You may use material you have with the proper label.



Dave Rafferty and Terry Wueschinski are running for Directors in the PTC. Members should consider supporting our CPGCSA members.



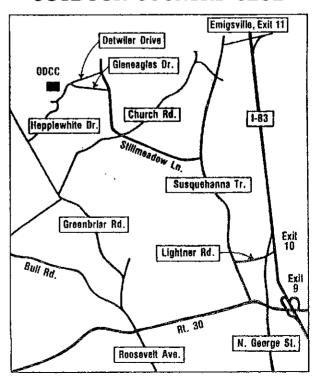
Some people have taken advantage of the Scholarships available from GCSAA Educational Aid—Legacy Award Program, and from the Central PA Chapter of Club Managers. Please contact Patti Wall at 508 Spring House Rd., Camp Hill, PA 17011 or call (717) 761-8353 for more information.

The following are the candidates for the 1991 officers for the CPGCSA:

President	Jeff Fry
Vice-President	John Chassard Ted Zabrenski
Secretary/Treasurer.	Dave Rafferty Mark Jacobs
Director	Mel Leaver
	Paul Krout
	Ken Pepple



DIRECTIONS TO OUTDOOR COUNTRY CLUB



PRESIDENT BOB BEYER, CGCS OUTDOOR CC 717-764-2576

VICE PRESIDENT JEFF FRY LEBANON CC 717-273-1944

SECRETARY/TREASURER JOHN A. CHASSARD LEHIGH CC 215-967-4643

PRESIDENT EMERITUS

BILL WALL

BOARD OF DIRECTORS TED ZABRENSKI 1991 LEVERN KROUT 1991 MARK JACOBS 1991 TONY GOODLEY, CGCS 1991 **DAVID RAFFERTY 1992** SAM SNYDER VII, CGCS 1992 **EDUCATION COMMITTEE**

DAVID RAFFERTY

MEMBERSHIP COMMITTEE TED ZABRENSKI

GOLF COMMITTEE LAVERN KROUT **PUBLIC RELATIONS**

TON GOODLEY, CGCS BY-LAWS/PLANNING MARK JACOBS

MEMBERSHIP/CHAPTER RELATIONS COMMITTEE SAM SNYDER VIL CGCS **NEWSLETTER EDITOR**

SAM SNYDER VII, CGCS **NOMINATING COMMITTEE** BILL WALL

SOCIAL COMMITTEE

TONY GOODLEY, CGCS PAST PRESIDENTS FRED N. BAKER CHARLES A. BARLEY C. WILLIAM BLACK, CGCS GREG BORZOK, CGCS JOHN BOYD DWIGHT H. BRUBAKER CHARLES H. CADIZ, CGCS KENNETH DIETRICH, CGCS GREG FANTUZZI, CGCS RICHARD FUNK MICHAEL C. HAIR RILEY E. HECKERT FRED HEINLEN CAMERON G. HENDERSON JAMES JONES, CGCS BYRON F. KNOLL, JR. HARRY L. LATCHAW JAMES MACLAREN, CGCS JOHN MCCORMICK **GEORGE MORRIS** Y. LEWIS PAYSON DAVID PORTZ, CGCS

DANIEL L. SNOWBERGER

TERRY WUESCHINSKI, CGCS

RICHARD SUTTLES

EDWARD TABOR

MICHAEL WILT

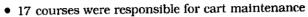
RICHARD WILT

BILL WALL DAVID WEITZEL, CGCS

The following are the results from the 27 surveys of our CPGCSA members at the September meeting at Parkview:

Out of the returned surveys:

- 9 were Public Courses
- 12 were Private
- 2 were Resorts
- 1 Semi-Private
- 2 Municipal



• 4 were responsible for tennis courts

- 4 for clubhouse interior 2 for clubhouse grounds
- 1 course for Driving range and Miniature Golf
- 1 for Platform tennis and 1 for Pool

As for what most course subcontracted out to be done:

- 16 subcontracted out cart paths
- 11 subcontracted their tree work
- 3 subcontracted irrigation
- 2 construction
- 1 for fence repair and 1 for deep time airification

Most superintendents surveyed ages were between 25-30 years (9) followed by 35-40 years old (6), 4 superintendents were between 40-45 years old, 2 were between 30-35 and 2 were between 45-50 (some didn't answer this question!).

Most superintendents have 14 years education (16), 6 had 16-plus years and 4 had 12 years education.

6 course had no assist-superintendent, 8 pay their assists between \$20,000-\$22,000, 4 pay between \$22,000-\$25,000 and 2 between \$12,000-\$14,000, 2 pay between \$16,000-\$18,000, 1 at \$18,000-\$20,000, 2 pay between \$25,000-\$28,000 and 1 course pays \$28,000 or over.

5 courses didn't have mechanics, but of those who did, the average pay ranged between \$18,000-\$22,000.

2 superintendents are paid between \$50,000-\$55,000

- 5 superintendents are paid between \$45,000-\$50,000
- 2 are paid between \$40,000-\$45,000
- 4 are paid between \$37,000-\$40,000
- 3 are paid \$34,000-\$37,000
- 2 paid between \$31,000-\$34,000
- 3 between \$28,000-\$31,000
- 5 between \$25,000-\$28,000
- 2 between \$22,000-\$25,000

Please note the fringe benefits below coincide with the incomes above:

6 out of 27 superintendents have housing provided.

Almost all superintendents have Blue Cross/Blue Shield and Major Medical. Almost all superintendents have their local dues and GCSAA dues paid for.

Over 80% have PAGCSA dues and meetings paid for.

67% have the GCSAA conference expenses paid for.

17 out of 27 superintendents have vehicle provided, and 5 have allowances for their own vehicles.

Over 80% have sick leave, 13 have 2 weeks vacation, 10 have 3 weeks vacation, and 5 have 4 weeks.

More information from our surveys will be in future newsletters. I hope this information is helpful to those negotiating your incomes at this time.

* By the way, only 4 superintendents surveyed have contracts and the issues that are in their contracts are "benefits", "normal responsibilities" and "percentage of greens fees and percentage saved on operating budget."

